

# Buying recreational land from PotlatchDeltic has many advantages

Recreational land buyers sometimes ask us if there are advantages in buying property from PotlatchDeltic. The short answer: Yes.

Ben Ballard, PotlatchDeltic's real estate manager in Idaho, has answered this question plenty of times. He offers four reasons why PotlatchDeltic is a good choice for recreational land buyers:

1. As a large landowner,
PotlatchDeltic often has many
options to choose from, providing
the buyer with a wide range of
sizes, locations, and land
attributes. These tracts can offer
tons of privacy and natural
beauty.

- Often, PotlatchDeltic's land has been managed for recreation and hunting, which has led to improvements such as food plots, hunting stand locations and trails to be in place for the buyer to improve upon.
- 3. Much of PotlatchDeltic's land is in **desirable locations for outdoor recreation**, and in some areas of the country where the property adjoins large areas of public lands. Our land is often close to a wide range of activities, from fishing and canoeing to hiking and camping.
- 4. Land offered by PotlatchDeltic has been professionally managed for timber growth for years, sometimes decades. This management may include better tree genetics and silvicultural practices, making for a healthier forest for future growth. You may be buying a property for recreation, but the past years of good management will result in a solid timber investment for the future.

Another advantage: Buyers work with a company staffed by people who share a love of the outdoors, tied to deep knowledge of how to take care of a rural property.

"We enjoy doing the things that the buyers are interested in buying a piece of," says Ben, referring to both PotlatchDeltic

## Be ready to build a cabin someday on your property



There are plenty of things to think about if you're deciding where to build a cabin on a recreational property. Some considerations may be obvious, but others may not come to mind right away.

In terms of obvious things, consider the topography of a site and what zoning regulations will allow on a certain piece of land, for example. But beyond that, it's important to think about details like what direction a cabin should face, and whether trees on the site are a plus or not.

A recent PotlatchDelticLandSales.com blog post walks through some of the important considerations, and even if you don't plan to build in the near-future, it's always a good idea to have a cabin site in mind for the future.

"Many of our buyers are thinking about establishing a legacy for their family by building a cabin," said Tom



Smith, a member of the PotlatchDeltic Preferred Broker Network who sells land in Mississippi and Louisiana. "And whether that's going to happen next month or in five years, it's smart to plan ahead."

## **Broker News**

### **Arkansas Preferred Broker Rebrands**

In 1962, Jerry T. Davis created a vision to establish a highly principled land and forest management company. As Davis DuBose Knight Forestry & Real Estate carries on that legacy, they recently launched a new company name and logo as part of an ongoing evolution of the company's brand.

Moving forward, the company will be referred to as DDK Forestry & Real Estate. The refreshed name and logo reflects who they are today and symbolizes their future growth.

Partners Ray Galloway and Mark Knight will continue to provide leadership to the Forestry & Real Estate divisions, respectively. Ray has been with the firm since 2003, and Mark joined in 2004 and has served as CEO since 2018.

DDK Forestry & Real Estate will continue to provide forestry management, land brokerage, and appraisal services in Arkansas, Texas, Oklahoma, Louisiana, and Mississippi.





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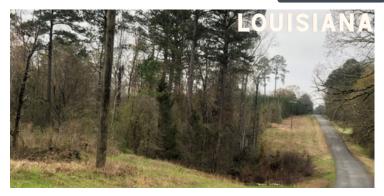
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employees and the company's real estate partners in the Preferred Broker Network. "Having come here from out of state, I have a lot in common with the buyers that want to move to Idaho, seeking a lifestyle with mountains, rivers and abundant hunting."

As another example, Kirstin Darry, a PotlatchDeltic Preferred Broker in St. Maries, Idaho, built her home on a parcel that was created by PotlatchDeltic. She knows well the process of taking a rural piece of land and turning it into a home.

Kirstin and other PotlatchDeltic Preferred Broker Network members have firsthand experience that's invaluable in helping buyers turn a dream into reality. John Capriotti, a PotlatchDeltic real estate manager working in the Southeast, adds that a timber company like PotlatchDeltic is well-versed in doing land sales with processes in place that make a transaction run smoothly. Many issues that you may encounter when buying from another recreational property owner have been identified and resolved by PotlatchDeltic before the land is offered for sale.

In fact, working with a real estate expert who understands recreational property should be a must for anyone looking for a recreational tract. And PotlatchDeltic is well-suited to supply the knowledge and experience that's needed for a successful buying decision.

## **PotlatchDeltic Preferred Broker Network**

Let us show you why your PotlatchDeltic Preferred Broker is the only name you'll need to know when it comes to buying property. Please contact the broker nearest your area of interest or visit with us online at *PotlatchDelticLandSales.com*. We look forward to helping you with your property search!

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